

Current Reverse Mortgage Holders

When we started in our mortgage lending careers we were assisting a lot of clients with the purchase of their first home. Over the years as both their family sizes and incomes increased we assisted many of them with the financing of their move up homes. Over the past few years we started getting a lot more requests from them for senior-oriented products like Reverse Mortgages.

We decided we needed to educate ourselves on these products so we could ensure that our longstanding clients and their family and friends were being properly served with this unique need.

What we discovered was a bit concerning to us. We found that the Reverse Mortgage programs have improved tremendously over the years. However, not all seniors were being directed to the products that best served their specific needs. We also discovered that there are some very important considerations that many seniors are not being informed about.

Our highest priority is bringing value to seniors and improving their lives. Even if they are already in a Reverse Mortgage and are not in need of our assistance with one, we are happy to have a conversation with them and make sure that they are aware of these important considerations.

We are currently in the process of creating some additional resources specifically oriented to benefit those who are already in a reverse mortgage. In the meantime, if you know of anyone who could benefit from this information, please feel free to connect them with us directly.